

# Problem Set IV: UMP, EMP, indirect utility, expenditure

Paolo Crosetto  
paolo.crosetto@unimi.it

February 22nd, 2010

## Recap: indirect utility and marshallian demand

- The indirect utility function is the *value function* of the UMP:

$$v(p, w) = \max u(x) \quad \text{s.t.} \quad p \cdot x \leq w$$

- Since the end result of the UMP are the Walrasian demand functions  $x(p, w)$ ,
- the indirect utility function gives the optimal level of utility as a function of optimal demanded bundles,
- that is, ultimately, as a function of prices and wealth.

## Summing up

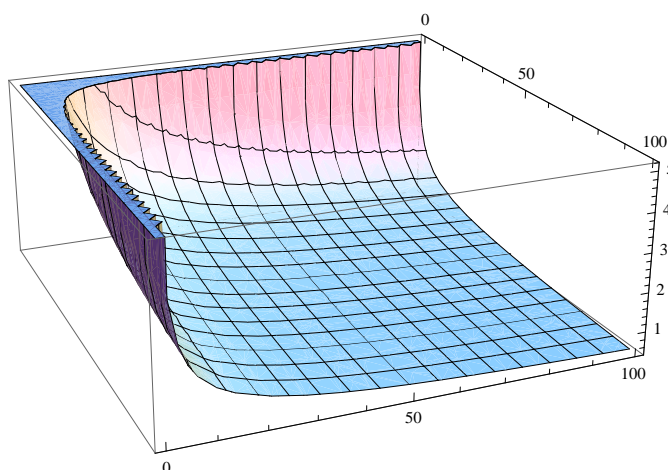
- In the UMP we assume a rational and locally non-satiated consumer with convex preferences that maximises utility;
- we hence find the optimally demanded bundles at any  $(p, w)$ ;
- The level of utility associated with any optimally demanded bundle is the indirect utility function  $v(p, w)$ .

## Recap: properties of the indirect utility function

The value function of a standard UMP, the *indirect utility function*  $v(p, w)$ , is:

- Homogeneous of degree zero in  $p$  and  $w$  (doubling prices and wealth doesn't change anything);
- Strictly increasing in  $w$  and nonincreasing in  $p_l$  for any  $l$  (all income is spent; law of demand);
- Quasiconvex in  $p$ : that is,  $\{(p, w) : v(p, w) \leq \bar{v}\}$  is convex for any  $\bar{v}$  (see example in  $\mathbb{R}^2$  in lecture slides);
- Continuous at all  $p \gg 0, w > 0$  (from continuity of  $u(x)$  and of  $x(p, w)$ ).

## Cobb-Douglas Indirect Utility Function, $\alpha = 0.5, w = 100$



## Recap: expenditure function and hicksian demand

- The expenditure function is the *value function* of the EmP:

$$e(p, u) = \min p \cdot x \text{ s.t. } u(x) \geq u$$

- In the EmP we find the bundles that assure a fixed level of utility while minimizing expenditure
- the expenditure function gives the minimum level of expenditure needed to reach utility  $u$  when prices are  $p$ .

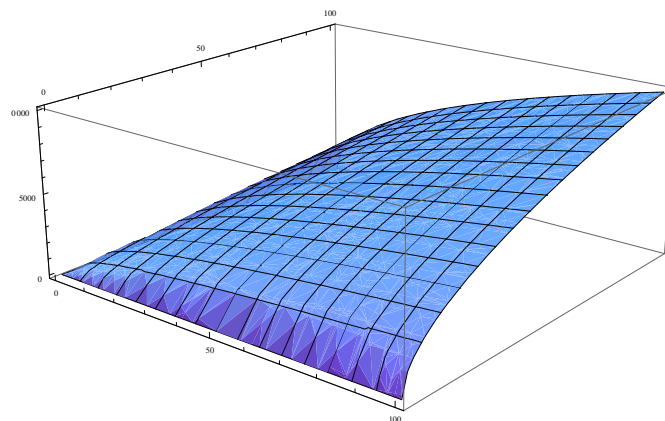
### Summing up

- In the EmP we assume a rational and locally non-satiated consumer with convex preferences that minimises expenditure to reach a given level of utility;
- we denote the optimally demanded bundles at any  $(p, u)$  as  $h(p, u)$  [hicksian demand];
- The level of expenditure associated with any optimally demanded bundle is the expenditure function  $e(p, u)$ .

## Recap: properties of the expenditure function

- Homogeneous of degree one in  $p$  (expenditure is a linear function of prices);
- Strictly increasing in  $u$  and nondecreasing in  $p_l$  for any  $l$  (you spend more to achieve higher utility, you cannot spend less when prices go up);
- Concave in  $p$  (consumer adjusts to changes in prices doing at least not worse than linear change);
- Continuous in  $p$  and  $u$  (from continuity of  $p \cdot x$  and  $h(p, u)$ ).

## Cobb-Douglas Expenditure Function, $\alpha = 0.5, u = 100$



## Recap: basic duality relations

- The bundle that maximises utility is the same that minimises expenditure
- The indirect utility function gives the maximum utility obtainable with that bundle
- The wealth spent to obtain that utility is necessarily the minimum possible
- And spending all that wealth generates the maximum level of utility.

### Four important identities

1.  $v(p, e(p, u)) \equiv u$ : the maximum level of utility attainable with minimal expenditure is  $u$ ;
2.  $e(p, v(p, w)) \equiv w$ : the minimum expenditure necessary to reach optimal level of utility is  $w$ ;
3.  $x_i(p, w) \equiv h_i(p, v(p, w))$ : the demanded bundle that maximises utility is the same as the demanded bundle that minimises expenditure at utility  $v(p, w)$ ;
4.  $h_i(p, u) \equiv x_i(p, e(p, u))$ : the demanded bundle that minimises expenditure is the same as the demanded bundle that maximises utility at wealth  $e(p, u)$ .

### Recap: a new look at the Slutsky matrix

- The hicksian demand  $h(p, u)$  is also called the *compensated* demand.
- This reminds us of the Slutsky matrix, that gave us the *compensated* changes in demand for changes in prices.

$$\frac{\partial h(p, u)}{\partial p_k} = \frac{\partial x(p, w)}{\partial p_k} + \frac{\partial x(p, w)}{\partial w} \cdot x_k(p, w)$$

- In which the second term is exactly the  $lk$  entry of the Slutsky substitution matrix we are by now familiar with.
- This equation links the derivatives of the hicksian and walrasian demand functions:
- The two demands are the same when the wealth effect of a price change is compensated away.

### Recap: Shephard's lemma

There are direct and straightforward relationships between  $e(p, u)$  and  $h(p, u)$ .

1.  $e(p, u)$  can be calculated by plugging the optimal demanded bundle under the EmP,  $h(p, u)$ , into the expression for calculating expenditure  $p \cdot x$ . Hence,  $e(p, u) = p \cdot h(p, u)$ .
2. Running in the opposite direction, it can be proved that  $h(p, u) = \nabla_p e(p, u)$ . This is mathematically the *Shephard's Lemma* (though the Lemma was derived from production theory, it is formally the same as the one exposed here).

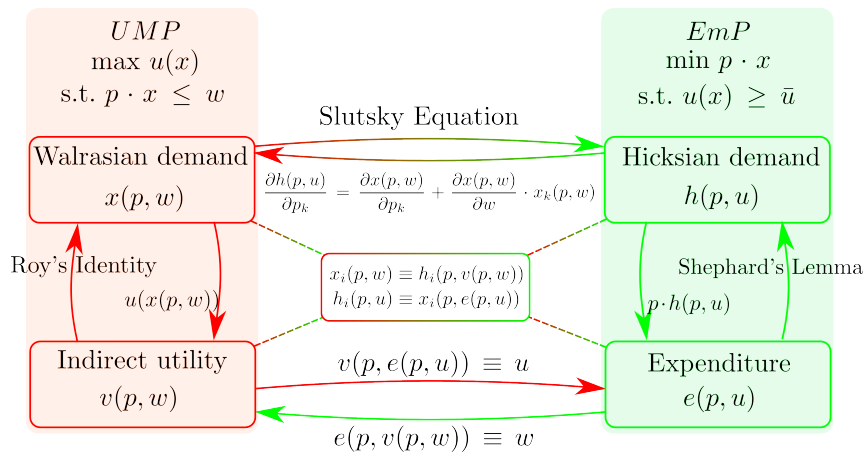
### Recap: Roy's identity

The relationships between  $v(p, w)$  and  $x(p, w)$  are less straightforward, but of the same kind:

1.  $v(p, w)$  can be calculated by plugging the optimal demanded bundle under the UMP into the utility function, i.e.  $v = u(x(p, w))$ ,
  2. Going in the opposite direction is more tricky, since we are dealing with utility, an ordinal concept; in the case of expenditure we were dealing with a cardinal concept, money.
- In order to go from Walrasian demand to the Indirect Utility function we need to sterilise wealth effects and take into account the ordinality of the concepts;
  - It can be proved that:

$$x_l(p, w) = - \frac{\frac{\partial v(p, w)}{\partial p_l}}{\frac{\partial v(p, w)}{\partial w}}$$

**Recap: finding one's way through all of this**



**1. Varian 7.4: UMP-EMP**

Consider the indirect utility function given by

$$v(p_1, p_2, w) = \frac{w}{p_1 + p_2}$$

1. What are the Walrasian demand functions?
2. What is the expenditure function?
3. What is the direct utility function?

**Solution I**

*Walrasian demand functions*

Walrasian demand functions can be derived from the indirect utility function using Roy's Identity:

$$x_l(p, w) = -\frac{\partial v(p, w)}{\partial p_l} \left( \frac{\partial v(p, w)}{\partial w} \right)^{-1}$$

In this case, plugging in the derivatives for the function,

$$x_1(p, w) = -\left( \frac{-w}{(p_1 + p_2)^2} \frac{p_1 + p_2}{1} \right) = \frac{w}{p_1 + p_2}$$

It can be verified that the same holds for  $x_2(p, w)$ . Hence the demand function is given by

$$x_1(p, w) = x_2(p, w) = \frac{w}{p_1 + p_2}$$

**Solution II**

*Expenditure function*

The expenditure function is the inverse of the indirect utility function with respect to wealth  $w$ :

$$v(p, e(p, u)) = u$$

In this case, applying the above formula is enough to get the result:

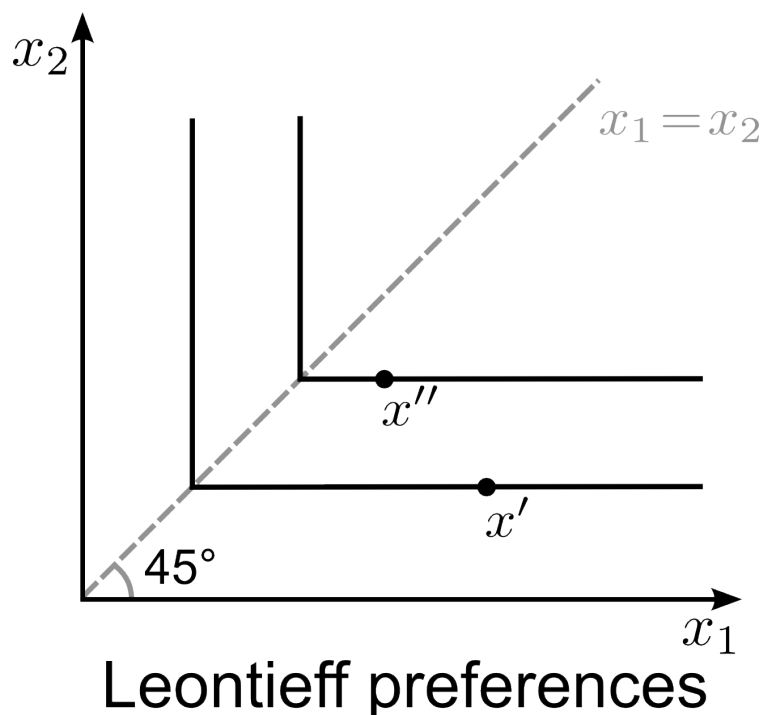
$$\frac{e(p, u)}{p_1 + p_2} = u \Rightarrow e(p, u) = (p_1 + p_2)u$$

### Solution III

#### Direct utility function

There is no easy automatic way to retrieve the utility function from indirect utility. We need to 'invert' a maximum process, which is not trivial, or else to work on the indirect utility and walrasian demand by 'inverting' the substitution.

- In this case, we see a striking regularity: the indirect utility function is the same as the demand functions.
- It means that the optimal level of utility is reached when only one of the two goods is consumed.
- It is then the case of perfect complement goods, i.e. Leontieff preferences.
- The resulting utility function is then  $u(x) = \min\{x_1, x_2\}$



### 2. MWG 3.D.6: Stone linear expenditure system

Consider the following utility function in a three-good setting:

$$u(x) = (x_1 - b_1)^\alpha (x_2 - b_2)^\beta (x_3 - b_3)^\gamma$$

Assume that  $\alpha + \beta + \gamma = 1$ .

1. Write down the FOC for the UMP and derive the consumer's Walrasian demand and the indirect utility function.
2. Verify that the derived functions satisfy the following properties:
  - (a) Walrasian demand  $x(p, w)$  is homogeneous of degree zero and satisfies Walras' law;
  - (b) Indirect utility  $v(p, w)$  is homogeneous of degree zero;
  - (c)  $v(p, w)$  is strictly increasing in  $w$  and nonincreasing in  $p_l$  for all  $l$ ;
  - (d)  $v(p, w)$  is continuous in  $p$  and  $w$ .

## UMP I

We will work better with a log transform of the utility function:

$$\hat{u}(x) = \ln u(x) = \alpha \ln(x_1 - b_1) + \beta \ln(x_2 - b_2) + \gamma \ln(x_3 - b_3)$$

which will give us the following UMP:

$$\max \hat{u}(x) \quad \text{s.t.} \quad p \cdot x \leq w$$

Which, in turns, can be maximised using Lagrange method, to yield the following FOCs:

$$\frac{\alpha}{x_1 - b_1} = \lambda p_1; \quad \frac{\beta}{x_2 - b_2} = \lambda p_2; \quad \frac{\gamma}{x_3 - b_3} = \lambda p_3, \quad p \cdot x = w; \quad \lambda > 0$$

## UMP II

### Demand

The system can be solved to find the walrasian demand function:

$$x(p, w) = \begin{bmatrix} b_1 + \frac{\alpha(w - p \cdot b)}{p_1} \\ b_2 + \frac{\beta(w - p \cdot b)}{p_2} \\ b_3 + \frac{\gamma(w - p \cdot b)}{p_3} \end{bmatrix}, \quad \text{in which } p \cdot b = \sum_{i=1}^3 p_i b_i$$

### Indirect utility

Given this demand function, the indirect utility can be found by substitution:

$$v(p, w) = u(x(p, w)) = \left( \frac{\alpha(w - p \cdot b)}{p_1} \right)^\alpha \left( \frac{\beta(w - p \cdot b)}{p_2} \right)^\beta \left( \frac{\gamma(w - p \cdot b)}{p_3} \right)^\gamma$$

### Properties of $x(p, w)$

#### Homogeneity of degree zero

$$x(\lambda p, \lambda w) = \begin{bmatrix} b_1 + \frac{\alpha \lambda (w - p \cdot b)}{\lambda p_1} \\ b_2 + \frac{\beta \lambda (w - p \cdot b)}{\lambda p_2} \\ b_3 + \frac{\gamma \lambda (w - p \cdot b)}{\lambda p_3} \end{bmatrix} = x(p, w)$$

### Walras' law

$$\begin{aligned} p \cdot x(p, w) &= p \cdot b + (w - p \cdot b) \left( p_1 \frac{\alpha}{p_1} + p_2 \frac{\beta}{p_2} + p_3 \frac{\gamma}{p_3} \right) = \\ &= p \cdot b + (w - p \cdot b)(\alpha + \beta + \gamma) = p \cdot b + w - p \cdot b = w \end{aligned}$$

### Properties of $v(p, w)$ I

*Homogeneity of indirect utility*

$$v(\lambda p, \lambda w) = \left( \frac{\alpha \lambda (w - p \cdot b)}{\lambda p_1} \right)^\alpha \left( \frac{\beta \lambda (w - p \cdot b)}{\lambda p_2} \right)^\beta \left( \frac{\gamma \lambda (w - p \cdot b)}{\lambda p_3} \right)^\gamma$$

which can easily be simplified to yield  $v(p, w)$ .

*Derivatives*

$v(p, w)$  strictly increasing in  $w$ : first simplify the indirect utility function to get

$$v(\lambda p, \lambda w) = (w - p \cdot b) \left(\frac{\alpha}{p_1}\right)^\alpha \left(\frac{\beta}{p_2}\right)^\beta \left(\frac{\gamma}{p_3}\right)^\gamma$$

and then simply differentiate w.r.t.  $w$  to get

$$\frac{\partial v(p, w)}{\partial w} = \left(\frac{\alpha}{p_1}\right)^\alpha \left(\frac{\beta}{p_2}\right)^\beta \left(\frac{\gamma}{p_3}\right)^\gamma > 0$$

## Properties of $v(p, w)$ II

*Derivatives, continued*

The derivatives w.r.t. prices imply long calculations, and yield:

$$\frac{\partial v}{\partial p_1} = v(p, w) \left(-\frac{\alpha}{p_1}\right) \quad \frac{\partial v}{\partial p_2} = v(p, w) \left(-\frac{\beta}{p_2}\right) \quad \frac{\partial v}{\partial p_3} = v(p, w) \left(-\frac{\gamma}{p_3}\right)$$

That can be checked to be all  $< 0$ , as required.

*continuity*

Continuity comes directly from the functional form: with  $p \gg 0$ , as assumed, there are no asymptotes or kinks. Moreover, the utility function and the derived walrasian demand being continuous, the indirect utility function has to be continuous.

### 3. MWG 3.G.15: dual properties

Consider the utility function

$$u = 2x_1^{\frac{1}{2}} + 4x_2^{\frac{1}{2}}$$

1. Find the demand functions  $x_1(p, w)$  and  $x_2(p, w)$
2. Find the compensated demand function  $h(p, u)$
3. Find the expenditure function  $e(p, u)$  and verify that  $h(p, u) = \nabla_p e(p, u)$
4. Find the indirect utility function  $v(p, w)$  and verify Roy's identity.

## Walrasian demand

### Solution strategy

To find walrasian demand, just solve the UMP using Lagrange method.

The FOC system for this problem boils down to

$$\frac{1}{2} \left(\frac{x_1}{x_2}\right)^{-\frac{1}{2}} = \frac{p_1}{p_2} ; \quad p_1 x_1 + p_2 x_2 = w$$

Yielding solution

$$x(p, w) = \begin{bmatrix} \frac{p_2 w}{4p_1^2 + p_1 p_2} \\ \frac{4p_1 w}{p_2^2 + 4p_1 p_2} \end{bmatrix}$$

## Hicksian demand

### Solution strategy

We need to find Hicksian demand, knowing  $u(x)$  and  $x(p, w)$ . This can be done in two ways:

1. Using Slutsky equation we can find the derivative w.r.t.  $p$  of the Hicksian demand knowing  $x(p, w)$ . This is rather straightforward, but implies integrating. The steps are:
  - Compute derivatives of  $x_i(p, w)$  w.r.t.  $p_i$  and  $w$ ;
  - Apply the Slutsky equation to find  $\frac{\partial h(p, w)}{\partial p_i}$ ;
  - Integrate  $\int \frac{\partial h(p, w)}{\partial p_i} dp_i$  to get  $h_i(p, w)$ .
2. Exploiting the identity  $h(p, w) \equiv x(p, e(p, w))$ . This eliminates the need for integration, but implies calculating the indirect utility function and from there the expenditure function. The steps are:
  - Plug the demand functions into  $u(x)$  to get  $v(p, w)$ ;
  - Apply  $v(p, e(p, w)) = u$ , i.e. invert  $v$  w.r.t. wealth  $w$ ;
  - Apply  $h(p, w) \equiv x(p, e(p, w))$ , i.e. substitute  $w$  with  $e(p, w)$  in the Walrasian demand.

We will follow road 2. This means answering further questions first

### The road to Hicksian demand I

- Plug the demand functions into  $u(x)$  to get  $v(p, w)$ :

$$v(p, w) = u(x(p, w)) = 2 \left( \frac{p_2 w}{4p_1^2 + p_1 p_2} \right)^{\frac{1}{2}} + 4 \left( \frac{4p_1 w}{p_2^2 + 4p_1 p_2} \right)^{\frac{1}{2}}$$

- Apply  $v(p, e(p, w)) = u$ , i.e. invert  $v$  w.r.t. wealth  $w$ ;

$$2 \left( \frac{p_2 e(p, w)}{4p_1^2 + p_1 p_2} \right)^{\frac{1}{2}} + 4 \left( \frac{4p_1 e(p, w)}{p_2^2 + 4p_1 p_2} \right)^{\frac{1}{2}} = u$$

which, squaring both sides and then simplifying, gives two roots, one of which is negative, the one remaining being:

$$e(p, w) = \frac{1}{4} \frac{u^2 p_1 p_2}{4p_1 + p_2}$$

### The road to Hicksian demand II

- We are left with the last step, i.e. applying  $h(p, w) \equiv x(p, e(p, w))$ :
- i.e. we have to substitute the  $e(p, w)$  we found in the place of  $w$ .

$$h_1(p, w) = \frac{1}{4} \frac{p_1 p_2^2 u^2}{(p_2 + 4p_1)(p_1 p_2 + 4p_1^2)} ; h_2(p, w) = \frac{p_1^2 p_2 u^2}{(p_2 + 4p_1)(4p_1 p_2 + p_2^2)}$$

That can be simplified to yield

$$h_1(p, w) = \frac{1}{4} \left( \frac{p_2 u}{4p_1 + p_2} \right)^2 ; h_2(p, w) = \left( \frac{p_1 u}{4p_1 + p_2} \right)^2$$



## Expenditure function

### Solution strategy

Again, we have two ways of finding the expenditure function:

1. Retrieve  $v(p, w)$  from  $x(p, w)$  and  $u(x)$ , then invert it w.r.t.  $w$  to get  $e(p, u)$ ;
  2. Retrieve  $e(p, u)$  directly from  $h(p, u)$  plugging it in the objective function  $p \cdot x$ .
- As for us, we used road 1 and already worked out  $e(p, u)$  in the road towards Hicksian demand, so no need to do it here.
  - You can easily check by yourself that  $h(p, u) = \nabla_p e(p, u)$

### Roy's identity

#### Solution strategy

We can find  $v(p, w)$  from either  $v(p, w) = u(x(p, w))$  or inverting  $e(p, u)$  w.r.t.  $u$ ; then, we just need to apply Roy's identity right hand side and check if the result is the same as the  $x(p, w)$  we calculated beforehand. We have to check if this holds:

$$x_l(p, w) = -\frac{\partial v(p, w)}{\partial p_l} \left( \frac{\partial v(p, w)}{\partial w} \right)^{-1}, \text{ for } l = 1, 2$$

As for us, we already found  $v(p, w)$ . It's easy again to apply the formula and find that Roy's Identity holds